South Carolina Department of Employment and Workforce



Changes in Administration



- Renamed Department of Employment and Workforce (DEW)
 - Renewed commitment to reemployment services



 Moved administration of the Workforce Investment Act (WIA) and Trade Adjustment Assistance (TAA) programs from the Department of Commerce to DEW



Changes in Administration





Replaced three Commissioners with Executive Director

- Appointed by the Governor for 4 year term
- Responsible for daily operations

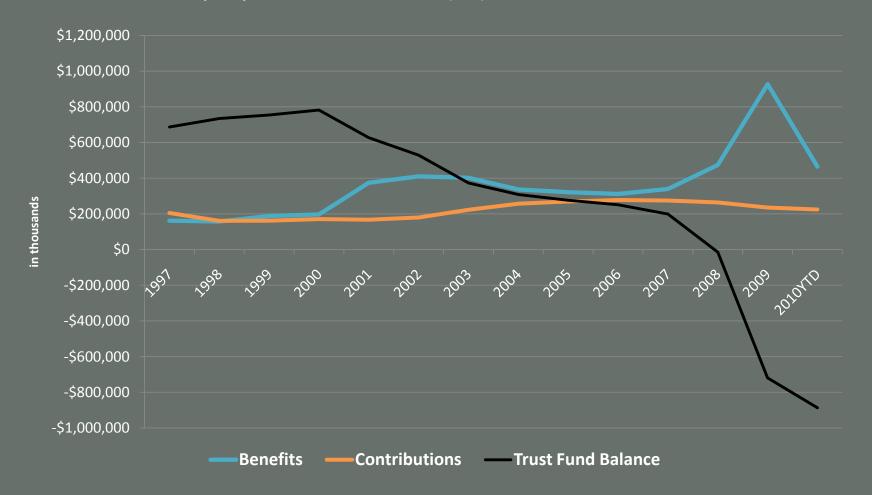


- Created three member Appellate Panel to hear higher level appeals for unemployment benefits
 - Replaced three Commissioners



Factors Necessitating Change

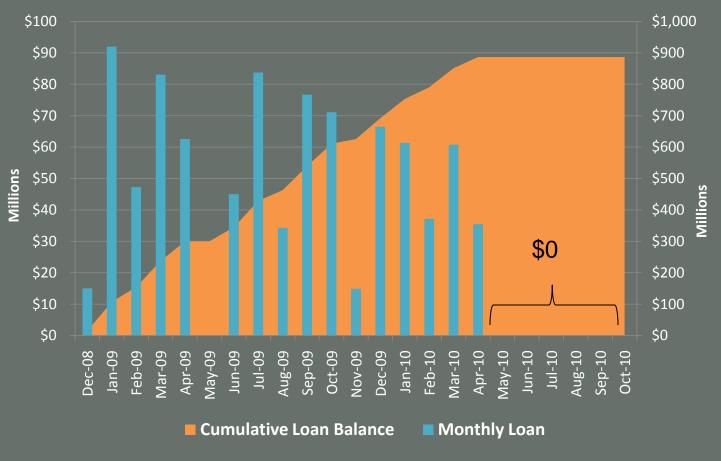
Insolvent Unemployment Insurance (UI) Trust Fund







Need to repay outstanding loans and interest to federal government.



Cumulative Loan Balance = \$886,662,352





• Estimated revenue needed in 2011

Benefits	Loan	Interest	Total
\$500 mil	\$146 mil	\$34 mil	\$680 mil

Income generated with old tax system

Year	Contributions
2005	\$269.4 mil
2006	\$277.5 mil
2007	\$274.9 mil
2008	\$264.1 mil
2009	\$235.6 mil





Raising Taxable Wage Base

Year	Contributions
2011	\$10,000
2012	\$12,000
2015	\$14,000
National Average	\$15,000+

- Basing tax rates and surcharges on estimated revenue needed to:
 - Pay benefits
 - Repay outstanding loans
 - Pay interest on loans





- Change in "experience rating" system to benefit ratio
 - Higher benefit ratio = more charges to system = higher tax class/rate
 - Lower benefit ratio = less charges to system = lower tax class/rate
 - Employers grouped by benefit ratio into 20 tax classes

Old System = Reserve Ratio

- Uses lifetime contributions, benefit charges, and current year taxable wages to determine tax rate.
- "Long memory"

$$\frac{(Contributions - Benefits)}{TaxableWages} = RR$$

New System = Benefit Ratio

- Uses up to 7 years of benefit charges and taxable wages to determine tax rate.
- "Rewards/punishes" more quickly

$$\frac{(Benefits)}{(TaxableWages)} = BR$$

Official Tax Table 2011

Rate Class	Base Rate	Interest & Contingency	Total Effective Rate	Cost per Worker
1	0.00%	0.043%	0.103%	\$10.31
2	0.93%	0.048%	1.038%	\$103.83
3	1.03%	0.053%	1.147%	\$114.70
4	1.15%	0.059%	1.268%	\$126.78
5	1.28%	0.066%	1.402%	\$140.20
6	1.42%	0.073%	1.551%	\$155.11
7	1.58%	0.081%	1.717%	\$171.68
8	1.75%	0.090%	1.901%	\$190.09
9	1.95%	0.100%	2.105%	\$210.54
10	2.16%	0.111%	2.333%	\$233.27
11	2.40%	0.124%	2.585%	\$258.52
12	2.67%	0.137%	2.866%	\$286.58
13	5.11%	0.263%	5.428%	\$542.81
14	5.67%	0.292%	6.025%	\$602.45
15	6.30%	0.324%	6.687%	\$668.72
16	7.00%	0.361%	7.424%	\$742.36
17	7.78%	0.401%	8.242%	\$824.18
18	8.65%	0.445%	9.151%	\$915.09
19	9.61%	0.495%	10.161%	\$1,016.09
20	10.67%	0.549%	11.283%	\$1,1283.33



What if We Had Done Nothing?



- Would continue to borrow to pay benefits through at least 2018
 - Total loan of \$2.7 billion by 2018
- Federal Unemployment Taxes would increase to repay loan
 - Imposes greater burden of repayment on employers using system least
- Doesn't address interest payments
- Doesn't rebuild trust fund to adequate level

Year	Est. Tax Collections	Est. Benefit Payments	Additional Borrowing	Additional Cost per Worker
2011	\$275.4 m	\$500 m	\$224.6 m	\$42
2012	\$280.9 m	\$445 m	\$164.1 m	\$63
2013	\$286.5 m	\$345 m	\$58.5 m	\$84
2014	\$292.3 m	\$335 m	\$42.7 m	\$105
2015	\$298.1 m	\$317 m	\$18.9 m	\$126
2016	\$304.1 m	\$323 m	\$19.3 m	\$147
2017	\$310.1 m	\$330 m	\$19.7 m	\$168
2018	\$316.3 m	\$336 m	\$20.1 m	\$189

• Imposes greater burden of repayment on employers using system least

Rate Class	Legislated Solution (2011-18)	Do Nothing (2011-18)	Change in Average Cost (2011-2018)
1	\$1.82	\$202.30	-\$200.48
2	\$77.34	\$202.30	-\$124.96
3	\$85.93	\$202.30	-\$116.37
4	\$95.48	\$202.30	-\$106.82
5	\$106.09	\$202.30	-\$96.21
6	\$117.87	\$202.30	-\$84.43
7	\$130.97	\$202.30	-\$71.33
8	\$145.53	\$202.30	-\$56.77
9	\$161.69	\$202.30	-\$40.61
10	\$179.66	\$202.30	-\$22.64
11	\$199.62	\$202.30	-\$2.68
12	\$221.81	\$214.55	+\$7.26
13	\$424.35	\$239.05	+\$185.30
14	\$471.50	\$263.55	+\$207.95
15	\$523.89	\$288.05	+\$235.84
16	\$582.10	\$316.63	+\$265.47
17	\$646.78	\$349.30	+\$297.48
18	\$718.64	\$349.30	+\$369.34
19	\$798.49	\$388.50	+\$409.99
20	\$889.71	\$491.87	+\$397.84



Approx.
60% of
taxable
wages;
approx.
70% of
employers

What We're Doing



- Compliance with disqualification periods for misconduct.
 - Increased disqualification periods for "fired for cause"-- expected to save Trust Fund \$20-\$30 million per year.
 - Ineligibility for "gross misconduct" expected to save
 Trust Fund \$4-\$8 million per year.



- Registering Unemployment claimants for work when they file their claim.
 - Researching a system to allow benefits to depend on attending mandatory meeting with employment services staff within 3 weeks of filing initial claim.



What We're Doing





www.SCOneStop.org

New tool available for job seekers and employers looking for qualified workers.

- Services for Job Seekers
 - Resume builder
 - Information on training and educational opportunities
 - Job search from spidered sites like Monster and CareerBuilder.com
- Services for Employers
 - Candidate search/Virtual Recruiter
 - Post job openings
 - Labor market information



What We're Doing



- Eliminating paper intensive processes.
 - Converting all unemployment benefit payments to direct deposit or prepaid debit card.
 - Employers have the ability to file contribution reports and pay taxes online through SCBOS or DEW website.



- Investing in technology to help identify and collect overpayments from fraud.
 - Keeps benefit costs and ultimately tax rates down.
 - Investigating federal tax offset program to help with collections.







Employer "DEWs"

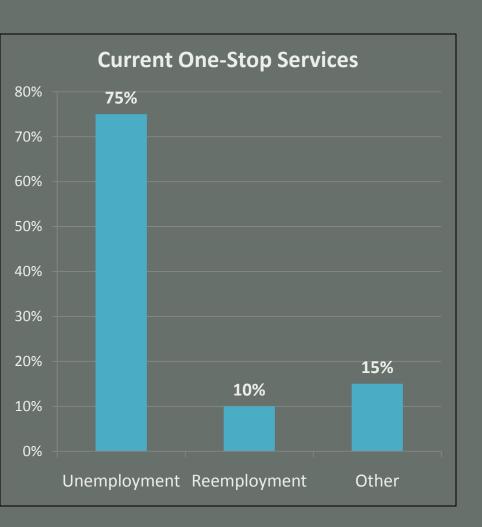
- Report new hires to the national and state new hire database to prevent overpayment
- Inform DEW if an individual refuses a suitable offer of work.
- Respond timely to agency request for separation information.
- Appeal eligibility decisions you believe to be inaccurate.
- Keep records of disciplinary action including warnings.

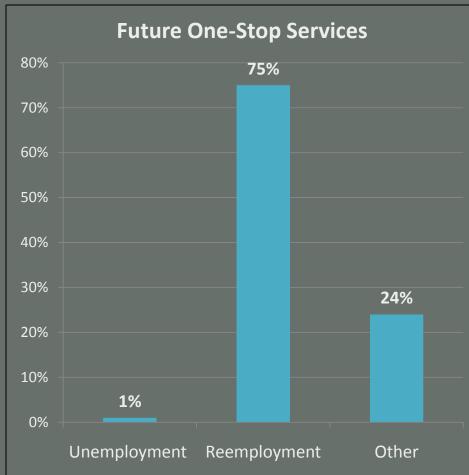
Employer "DEW Nots"

- Do not rely on verbal policies...get it in writing.
- Do not assume the agency knows an individual voluntarily quit, retired, was fired for cause, or is reemployed...let us know.
- Do not use unemployment as a stop gap measure...use employees for other tasks during slow periods.
- Do not file contribution reports or pay taxes late to avoid penalties.

Changing Focus from Unemployment to Re-employment









How do we get there?

- Use call center approach and internet to serve UI claimants, freeing time for One-Stop staff to focus on re-employment issues.
- Train One-Stop staff in new job search methodology, training techniques for adults, customer service, etc.
- Require all claimants to report to a job counselor within 3 weeks of filing claim and to have a resume in the system no later than the end of the first month. If either requirement is not fulfilled, a hold will be put on the UI check.
- Institute a two-tiered UI "profiling" system:
 - Likely to exhaust or not;
 - A four to five category system from "basic skills deficient (no HS diploma or GED)" to "marketable" from the UI data file.
- Indicate categories on the electronic file sent to the re-employment counselors
 prior to the claimant's first visit that will automatically determine the claimant's
 first next steps: if basic skills deficient—immediate referral to WIA for GED
 preparation and test; if marketable—immediate scheduling for resume
 writing/interviewing workshop and first job referral, etc.



How do we get there?

- Create a "marketing plan" for each individual listing the steps in his/her reemployment efforts.
- Create forms in SCBOS to alert businesses of referrals and to facilitate feedback on claimant follow-through, the adequacy of claimant's qualifications, and the acceptance or rejection of job offers.
- Follow through at DEW based on the feedback—stop UI if a job has been accepted; stop UI if a job has been rejected or a claimant did not come to the interview; adjustment of desired qualifications of referrals if needed; revisit individual's marketing plan if job not offered.



Results

• Emphasis in One-Stops on re-employment through one-on-one counseling; workshops on resume writing, soft skills, etc; individual marketing plans; referrals for training and jobs; timely follow-up.



 Quick and easy service for UI through internet and call centers.

